

Request for Expression of Interest (REOI)

For Shortlisting of E-Car Models

Part I: Request for Expression of Interest



Table of Contents

TAB	TABLE OF CONTENTS2			
SEC	TION I:	REQUEST FOR EXPRESSION OF INTEREST (REOI)	4	
1.	INVIT	TATION	4	
2.	INST	RUCTIONS FOR EOI	4	
	2.1	Governing Language and Law	4	
	2.2	Abbreviations and Acronyms	4	
3.	CESL	– RIGHTS AND DISCLAIMERS	5	
	3.1	Disclaimers	5	
	3.2	Right to Intellectual Property and Confidentiality	5	
	3.3	Right to Reject any or all EOIs	6	
4.	PART	ICIPATION IN REOI-ELIGIBILITY CRITERIA	6	
	4.1	Eligibility Criteria	6	
	4.2	Eligibility of OEMs from Restricted countries	6	
5.	DOW	NLOADING, PREPARATION, SIGNING, UPLOADING & OPENING OF EOIS	7	
	5.1	Downloading the REOI document	8	
	5.2	Availability and Downloading of the REOI document		
	5.3	EOI Submission Formats		
	5.4	Signing of EOI		
	5.5	Submission/ Uploading of EOI		
	5.6	Implied acceptance of procedures by OEMs		
	5.7	Responsibility of the OEM to declare all changes		
	5.8	Modification, Resubmission and Withdrawal of EOIs		
	5.9	EOI Opening		
6.	EVAL	UATION OF EOIS AND SHORTLISTING OF OEMS	9	
	6.1	General norms	9	
7.	FRES	H SHORTLISTING UNDER REOI	11	
SEC	TION II	: ELIGIBILITY CRITERIA CUM TECHNICAL QUALIFICATION REQUIREMENT	12	
1.	CRITE	ERIA FOR OEM	12	
2.	CRITE	ERIA FOR EACH PROPOSED E-CAR MODEL	12	
SEC	TION II	II. SCHEDLILE OF REQUIREMENTS	14	



Information to OEMs

Basic REOI Details				
Title	Title Request for Expression of Interest for Shortlisting of E-Car Models			
Name of Project	EV as a Service	s a Service		
Address	Convergence Energy Services Limited 2 nd Floor, Core-III, Scope Complex Lodhi Road, New Delhi - 110003			
Critical Dates	Critical Dates			
EOI Submission Start Date	08 March 2024	EOI Submission Closing Date & Time	Open	
Clarifications				
CESL's Website/ Help Desk https://www.convergence.co.in/				
Office/ Contact Person/ email for clarifications For Technical Queries: Sh. Tosh Agrawal Head (e4W), CESL head-e4w.cesl@eesl.co.in				



Section I: Request for Expression of Interest (REOI)

1. Invitation

- 1 Convergence Energy Services Limited invites Expression of Interest (hereinafter referred as the 'EOIs') from eligible and qualified OEMs for "Shortlisting of E-Car Models" as described in this REOI.
- 2 Interested OEMs should provide sufficient and relevant information demonstrating that they and their proposed Electric Vehicle (E-Car) Model(s) meets the specified eligibility criteria and have the required technical qualifications to be shortlisted.
- This Request for Expression of Interest (REOI) document details the process of such shortlisting of E-Car Model(s) for CESL's 'EV as a Service' project. As part of this project, a Service Provider shall be selected by CESL for deployment of eligible E-Car Model(s). Such selected Service Provider(s) shall be procuring only shortlisted E-Car Model(s) from the OEMs (or OEM's authorized dealership/showroom), for onward deployment of such shortlisted E-Car Models to CESL and/or its clients, on a Lease Basis.

2. Instructions for EOL

2.1 Governing Language and Law

- 1 The EOI submitted by the OEM and all subsequent correspondence and documents relating to the EOI exchanged between the OEM and CESL should be written in English.
- 2 The REOI process shall be subject to the laws of the Union of India and the exclusive jurisdiction of courts relevant to the address of CESL.

2.2 Abbreviations and Acronyms

The following Abbreviations and Acronyms have been used in this REOI document:

#	Abbreviation/ Acronym	Description
1.	CEO	Chief Executive Officer
2.	CESL	Convergence Energy Services Limited
3.	DPIIT	Department for Promotion of Industry and Internal Trade
4.	EESL	Energy Efficiency Services Limited
5.	EOI	Expression of Interest
6.	G-NCAP	Global New Car Assessment Programme
7.	ICAT	International Centre for Automotive Technology
8.	МНІ	Ministry of Heavy Industries
9.	МоР	Ministry of Power
10.	NATRIP	National Automotive Testing and R&D Infrastructure Project
11.	OEM	Original Equipment Manufacturer



#	Abbreviation/ Acronym	Description
12.	REOI	Request for Expressions of Interest
13.	RFP	Request for Proposal
14.	TOR	Terms of Reference

3. CESL - Rights and Disclaimers

3.1 Disclaimers

3.1.1 The EOI Document – not a Contractual Document

1 The REOI document provides the OEMs with information to assist them in participation in this EOI Process. This REOI document and the EOI process is to shortlist eligible E-Car Model(s), for supply of such shortlisted E-Car Model(s) through Service Provider(s) selected by CESL, for onward deployment of such E-Car Model(s) to CESL and/or its clients. Therefore, this EOI process is not a contractual procurement process. Hence, in this EOI process, no legal obligations for CESL nor any legal rights for the OEMs shall be created under the Indian Contract Act and related law.

3.1.2 Terms and Conditions of Information Provided

- 1 Information contained in the REOI document or subsequently provided to the OEM(s) is on the terms and conditions set out in the REOI document or subject to which that was provided. Similar terms apply to information provided verbally or in documentary or any other form, directly or indirectly, by CESL, its employees, or associated agencies.
- 2 The REOI document does not purport to contain all the information OEMs may require. It may not address the needs of all OEMs. They should conduct due diligence, investigation, and analysis, check the information's accuracy, reliability, and completeness, and obtain independent advice from appropriate sources. Information provided in the REOI document to the OEMs is on a wide range of matters, some of which may depend upon interpreting the rules and laws. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law.
- 3 CESL, its employees and other associated agencies make no representation or warranty for the accuracy, adequacy, correctness, completeness or reliability, assessment, assumption, statement, or information in the REOI document. They have no legal liability, whether resulting from negligence or otherwise, for any loss, damages, cost, or expense that may arise from/ incurred/ suffered howsoever caused to any person, including any OEM, on such account.

3.2 Right to Intellectual Property and Confidentiality

1 The REOI document and associated correspondences are subject to copyright laws and shall always remain the property of CESL and must not be shared with third parties or reproduced, whether in whole or part, without CESL's prior written consent.



- 2 However, OEMs may share these to prepare and submit their EOI with their employees, subcontractor(s), or Holding Company. OEMs shall obtain an undertaking of confidentiality from them like that imposed on OEMs under this clause.
- 3 This condition shall also apply to OEMs who do not submit an EOI after downloading it or are not shortlisted.

3.3 Right to Reject any or all EOIs

The issue of the REOI document does not imply that CESL is bound to shortlist OEM(s) and/or their proposed E-Car Model(s). CESL reserves its right to accept or reject any or all EOIs, abandon/bypass/ cancel the REOI process and/or issue another REOI for the same or similar Goods, before or after shortlisting E-Car Model(s). It would have no liability to the affected OEM(s) or any obligation to inform the affected OEM(s) on the grounds for such action(s).

4. Participation in REOI-Eligibility Criteria

4.1 Eligibility Criteria

Subject to other provisions in the REOI document, participation in this shortlisting process is open to OEM(s)/Manufacturer(s) of E-Car(s), who fulfil the 'Eligibility' and 'Qualification' criteria. OEM and its proposed E-Car Model(s) should meet the eligibility criteria, as of the date of their EOI submission and should continue to meet these during the Currency of Shortlisting.

4.2 Eligibility of OEMs from Restricted countries

4.2.1 Restrictions based on Reciprocity

1 Entities from countries, as not allowing Indian companies to participate in their Government procurement shall not be allowed to participate (directly or as a sub-contractor or as a member of a JV/C) on a reciprocal basis in this REOI process under the "Public Procurement (Preference to Make in India) Order 2017¹" (MII – para 10 -d) of Department for Promotion of Industry and Internal Trade, (DPIIT). OEMs must apprise themselves of the latest version of this order.

4.2.2 Eligibility of OEMs from Restricted countries

- Order² (Public Procurement No. 1) issued by the Government of India (Ministry of Finance Department of Expenditure Public Procurement Division) restricting procurement from OEMs from certain countries that share a land border with India, shall apply to this procurement. OEMs must apprise themselves of the latest version of this order.
- 2 Any OEM from a country that shares a land border with India³, excluding countries to which the Government of India has extended lines of credit or in which the Government of India is engaged

¹ No. P-45021/2/2017-PP (BE-II) dated 16th September 2020

²F.N0.6/18/2019-PPD dated 23rd July, 2020

³ https://mea.gov.in/india-and-neighbours.htm



in development projects (as listed on the website of the Ministry of External Affairs⁴), – hereinafter called 'Restricted Countries' shall be eligible to participate in this REOI, only if the OEM is registered⁵ with the Registration Committee constituted by the Department for Promotion of Industry and Internal Trade (DPIIT). OEMs shall enclose the certificate in Form 2 - EOI Form.

4.2.3 Conflict of Interest

- Any OEM with a conflict of interest that substantially affects fair competition shall not be eligible to participate in this REOI process. EOIs found to have a conflict of interest shall be rejected as nonresponsive. OEM shall be required to declare the absence of such conflict of interest in Form 2 EOI Form. An OEM in this REOI process shall be considered to have a conflict of interest if the OEM:
 - a) directly or indirectly controls, is controlled by or is under common control with another OEM; or
 - receives or has received any direct or indirect subsidy/ financial stake from another OEM;
 or
 - c) has the same correspondence address or same legal representative/ agent as another OEM for purposes of this EOI; or
 - d) has a relationship with another OEM, directly or through common third parties, which
 puts it in a position to have access to information about or influence the EOI of another
 OEM; or
 - e) would be providing goods, works, or non-consulting services resulting from or directly related to Goods that it provided (or were provided by any affiliate that directly or indirectly controls, is controlled by, or is under common control with that firm) for the procurement planning (inter-alia preparation of feasibility/ cost estimates/ Detailed Project Report (DPR), design/ technical specifications, terms of reference (TOR)/ Activity Schedule/ schedule of requirements or the EOI, etc.) of this shortlisting process; or
 - f) has a close business or family relationship with a staff of CESL who:
 - g) are directly or indirectly involved in the preparation of the REOI document or Terms of Reference of the REOI and/or the evaluation in EOI; or
 - h) would be involved in the implementation or supervision of the resulting contract between CESL and its Service Providers
- 2 Any conflict stemming from such a relationship must be reported and resolved in a manner acceptable to CESL throughout the REOI and during the entire E-Car Deployment Period i.e., 1 year from the issuance of Letter of Award by CESL to Service Provider.

5. Downloading, Preparation, Signing, Uploading & Opening of EOIs

⁴ http://meadashboard.gov.in/indicators/92

 $^{^{5}\,\}underline{\text{https://dipp.gov.in/sites/default/files/Revised-Application-Format-for-Registration-of-OEMs-15Oct2020.pdf}$



5.1 Downloading the REOI document

1 The REOI document will be available to download at the official website of CESL.

5.2 Availability and Downloading of the REOI document

1 The REOI shall be published on the CESL's website (the website). The downloaded REOI document is free of cost. Any query/ clarification regarding downloading REOI and uploading EOIs and required documents on the website may be addressed to Engineer-in-Charge.

5.3 EOI Submission Formats

1 The interested OEMs must fill and submit the EOI in the Formats in Part II - 'REOI Formats'. EOI by the OEM shall include inter-alia duly signed or digitally signed scanned copies of the original documents.

5.4 Signing of EOI

1 The individual signing/ digitally signing the EOI or any other connected documents should submit an authenticated copy of the document(s), which authorises the signatory to commit and submit EOIs on behalf of the OEM.

5.5 Submission/ Uploading of EOI

- 1 EOI must be uploaded on the website through the Link in the CESL website. No manual EOIs shall neither be made available nor accepted for submission. EOI submitted through modalities other than Link in the CESL website shall be liable to be rejected as nonresponsive.
- 2 In the case of downloaded documents, OEMs must not make any changes to the contents of the documents while uploading, except for filling in the required information. Otherwise, the EOI shall be rejected as nonresponsive. Uploaded Pdf documents should not be password protected. OEMs should ensure the clarity/ legibility of the scanned documents uploaded by them.
- 3 OEM shall digitally sign all statements, documents, and certificates uploaded by it, owning sole and complete responsibility for their correctness/ authenticity as per the IT Act 2000 as amended from time to time.

5.6 Implied acceptance of procedures by OEMs

1 Submission of EOI in response to this REOI document is deemed to be acceptance of the procedures and conditions of this REOI document.

5.7 Responsibility of the OEM to declare all changes

OEMs must advise CESL immediately in writing of any material change to the information provided in their EOI submission, including any substantial change in their ownership, eligibility, or financial or performance capacity. For shortlisted OEM(s) and/or their E-Car Model(s), this requirement applies during the entire E-Car Lease Period i.e., 5 years from the Date of Deployment of such E-Car by Service Provider (selected by CESL), to CESL and/or its clients.



5.8 Modification, Resubmission and Withdrawal of EOIs

- Once submitted on the website, OEMs cannot view or modify their EOI since it is locked. However, resubmission of the EOI by OEMs for any number of times superseding earlier EOI(s) is allowed. Resubmission of an EOI shall require uploading all documents afresh. CESL shall consider only the last EOI submitted.
- 2 In case the OEM wishes to withdraw its EOI after submission, OEM may write an email to Engineer-In-Charge.

5.9 EOI Opening

1 EOIs received shall be opened online, as and when received by CESL.

6. Evaluation of EOIs and Shortlisting of OEMs

6.1 General norms

- 1 Evaluation shall be done based only on declared criteria
 - a) The evaluation shall be based upon scrutinising and examining all relevant data and details submitted by OEMs in its EOI and other allied information deemed appropriate by CESL. Evaluation of EOIs shall be based only on the criteria/ conditions included in the REOI document.
 - b) Information relating to the evaluation of EOIs and shortlisting results shall not be disclosed to any participant or any other persons not officially concerned with such process.

2 Clarification of EOIs and shortfall documents

- a) During the evaluation of EOIs, CESL may, at its discretion, but without any obligation to do so, may ask OEMs to clarify its EOI by a specified date. OEMs should answer the clarification within that specified date. The clarification request and response shall be submitted in writing or electronically. No change in the substance of the EOI shall be sought, offered, or permitted that may grant any undue advantage to such an OEM. Any clarification submitted by an OEM regarding its EOI that is not in response to a request by CESL shall not be considered.
- b) CESL reserves its right to, but without any obligation to do so, seek any shortfall information/ documents.
- c) If the OEM fails to provide satisfactory clarification and/or missing information, its EOI shall be evaluated based on available information and documents.

3 Contacting CESL during the evaluation

a) From EOI submission to shortlisting of and/or its proposed E-Car Model(s), no OEM shall contact CESL on any matter relating to the submitted EOI. If an OEM needs to contact CESL relating to this EOI, it should do so only in writing or electronically. Any effort by an



OEM to influence CESL during the REOI process shall be construed as a breach of the Code of Integrity, and EOI shall be liable to be rejected as nonresponsive, in addition to other punitive actions for such a breach as per the REOI document.

4 Evaluation of EOIs and Shortlisting

a) In evaluating the EOI, conformity to the eligibility and qualification criteria to those in the REOI document is ascertained. Additional factors incorporated in the REOI document shall also be considered as indicated therein.

5 Determining Responsiveness

- a) Only substantively responsive EOIs shall be evaluated for shortlisting. A substantively responsive EOI is complete and conforms to the REOI document's essential terms and conditions. Unless otherwise stipulated in this REOI document, the following are some of the crucial aspects for which an EOI may be rejected as nonresponsive:
- b) The EOI is not in the prescribed format or is not submitted as per the stipulations in the REOI document.
- c) The OEM and/or the proposed E-Car Model(s) are not eligible to participate in the EOI, as per laid down eligibility criteria;
- d) The EOI departs from the essential requirements stipulated in the EOI document;
- e) Non-submission or illegible (submission of scanned copies) of stipulated documents/ declarations, if any
- f) The OEM fails to provide and/ or comply with the required information, instructions etc., incorporated in the REOI document or gives evasive information/ reply against any such stipulations
- g) The OEM furnishes wrong and/ or misguiding data, statement(s) etc. In such a situation, besides rejecting the EOI as nonresponsive, it is liable to attract other punitive actions under relevant provisions of the REOI document, for breach of the Code of Integrity.

6 Evaluation of Eligibility

a) CESL shall determine, to its satisfaction, whether the OEM and/or its proposed E-Car Model(s) are eligible, to participate in the REOI process. The eligibility evaluation shall be on a "pass" or "fail" basis. An OEM and/or its offered E-Car Model(s) must achieve a "pass" on all the criteria to proceed to the next step. Any OEM and/or its offered E-Car Model(s) not achieving a 'pass' in any of the eligibility criteria shall be rejected as nonresponsive.

7 Evaluation of Qualification Criteria

a) CESL shall determine whether the OEMs and/or its proposed E-Car Model(s) are qualified and capable in all respects to be shortlisted. The determination shall not consider the qualifications of other firms, such as the OEM's subsidiaries, parent entities, affiliates, or any other entity different from the OEM. CESL reserves the right to waive minor



deviations in the qualification criteria if they do not materially affect the capability of an OEM and/or its proposed E-Car Model(s).

8 Verification of Original Documents

- a) CESL reserves its right to call for verification, originals of all self-certified copies of uploaded documents from the OEMs during the entire E-Car Lease Period i.e., 5 years from the Date of Deployment of such E-Car Model(s) by Service provider (selected by CESL), to CESL and/or its clients.
- b) OEMs shall be required to demonstrate fulfilment of the Eligibility Criteria cum Technical Qualification Requirement in Form 5. If the shortlisted OEM fails at that stage to provide such originals or, in case of substantive discrepancies in such documents, it shall be construed as a breach of the Code of Integrity. Such EOIs shall be liable to be rejected as nonresponsive in addition to other punitive actions for such a breach.

9 Declaration of Shortlisted OEM(s) and their E-Car Model(s)

- a) EOIs of OEMs and/or their proposed E-Car Model(s), that succeed in the above evaluation shall be shortlisted. Such shortlisting shall remain valid for a period of Currency of Shortlisting i.e., 1.5 Years.
- b) The name of the shortlisted OEMs and shortlisted E-Car Model(s) shall be intimated to the selected Service Provider(s) of CESL. Shortlisted OEMs must not advertise or publish the same in any form, without the prior written consent of CESL.
- c) Shortlisting of OEMs and/or their proposed E-Car Model(s), is an administrative process and does not confer any legal or contractual rights on the OEM.

10 Consequences of EOI

- a) OEMs have to provide such shortlisted E-Car Model(s) to Service Provider(s), selected by CESL, for onward deployment of such E-Car Model(s) to CESL and/or its clients. This REOI is only for shortlisting of E-Car Model(s), and CESL may indent any E-Car Model to its selected Service Provider, for onward deployment of such E-Car Model at client end, based on the demand provided by such clients.
- b) Typically, the selected Service Provider(s) shall be procuring only such shortlisted E-Car Model(s) from the OEMs or OEM's authorized dealership/showroom, for onward deployment of such shortlisted E-Car Model(s) to CESL and/or its clients, on a Lease Basis.

7. Fresh shortlisting under REOI

- 1 CESL intends to make the process of shortlisting of E-Car Model(s) a continuous one, with an objective to allow shortlisting of new E-Car Model(s) that are eligible in accordance with this REOI and become available for retail sale in India or becomes eligible at a later point of time during the shortlisting period, subsequent to issuance of this REOI process.
- 2 An OEM and/or its E-Car Model(s), which is eligible in accordance with this REOI, and is available for retail sale in India may participate in the shortlisting process at any time.



Section II: Eligibility Criteria cum Technical Qualification Requirement

1. Criteria for OEM

#	Qualification Criteria for OEM	Supporting Document
1.	Compliance of "Restrictions under Rule 144(xi) of the General Financial Rules (GFRs), 2017" regarding 'Restrictions from procurement from a Bidder of a country which shares a land border with India' vide Order (Public Procurement No. 4) No. F.7/10/2021-PPD(1) ⁶ , issued by Government of India, Ministry of Finance, Department of Expenditure, Public Procurement Division dated 23.02.2023, including any amendments or modifications to the same from time to time.	OEM will submit self-certification to this effect in relevant format prescribed vide Form 6.
2.	Compliance of "Not stand declared ineligible/blacklisted/ banned/ debarred by CESL or its Ministry/ Department from participation in its Tender Processes".	OEM will submit self-certification to this effect in relevant format prescribed vide Form 10.

2. Criteria for each proposed E-Car Model

:	#	Additional Qualification Criteria for proposed E-Car Model	Supporting Document (To be submitted individually/separately for each proposed E-Car model)
1		Compliance of "Public Procurement (Preference to Make in India), Order 2017 – Revision; regarding" vide Order vide No. P-45021/2/2017-PP (BE-II) ⁷ issued by Government of India, Ministry of Commerce ssssssand Industry, Department for Promotion of Industry and Internal Trade, Public Procurement Section dated 16.09.2020, including any amendments or modifications to the same from time to time. Based on the Preference to Make in India policy, Class I Local Suppliers and Class II Local	OEM will submit self-certification(s) to this effect in relevant format prescribed vide Form 7.



#	Additional Qualification Criteria for proposed E-Car Model	Supporting Document (To be submitted individually/separately for each proposed E-Car model)
	Suppliers shall be eligible to participate in this EOI and Non-Local Suppliers shall not be eligible to participate in this EOI. Each offered Electric Vehicle Model shall be separately evaluated for shortlisting.	
2.	Compliance of "Public Procurement (Preference to Make in India) Order 2019 for Cyber Security Products" vide Notification File No. 1(10)/2017-CLES ⁸ issued by Government of India, Ministry of Electronics and Information Technology dated 06.12.2019, including any amendments or modifications to the same from time to time.	OEM will submit self-certification to this effect in relevant format prescribed vide Form 8.
3.	Compliance of "not being under debar list/undergoing debarment period, on account of breach of the Code of Integrity under Rule 175(1)(i)(h) of the General Financial Rules, for giving false declarations of local content"	OEM will submit self-certification for 'not being under debar list/undergoing debarment period, on account of breach of the Code of Integrity under Rule 175(1)(i)(h) of the General Financial Rules, for giving false declarations of local content', in relevant format prescribed vide Form 7.
4.	E-Car Model must have valid certification from relevant Automotive Testing Institutes & Testing Labs in India under National Automotive Testing and R&D Infrastructure Project (NATRIP) in the name of OEM.	Self-certified copy of certificate from relevant Automotive Testing Institutes & Testing Labs in India under National Automotive Testing and R&D Infrastructure Project (NATRIP) in the name of OEM.

Page 13 of 15



Section III: Schedule of Requirements

1 Definitions

Currency of Shortlisting	"Currency of Shortlisting" shall mean a period of one year and six months (1.5 Years), starting the date on which, the Eligible OEM is informed regarding the shortlisting of their proposed Eligible E-Car Model(s), under this REOI.
E-Car	"E-Car" (or Electric Car or Electric Vehicle or e4W or EV) shall mean a 4 Wheeled Vehicle, which is 100% powered by an Electric Motor, that draws electricity from an on-board battery
E-Car Model	"E-Car Model" (or Model) shall mean an E-Car, specific version or variation of a vehicle within a particular make and denotes distinctive features and characteristics, such as its size, body style, and engine type etc. Reference to a 'Model' of E-Car in the context of this REOI shall include all 'Variant(s)' of the model, unless otherwise specified.
ОЕМ	"OEM" (Original Equipment Manufacturer or Make) shall mean the company which manufactures and/or assembles the E-Car including its parts, components, etc. supplied or to be supplied under this shortlisting
Service Provider	"Service Provider" shall mean an entity selected by CESL for provision of services under EV as a Service.
Shortlisted OEMs	"Shortlisted OEMs" shall refer to OEMs whose E-Car Model(s) are shortlisted under this REOI
E-Car Variant	"E-Car Variant" (or Variant) shall mean different versions of a particular E-Car Model.

2 Recital and Objectives

2.1 Background

- 1 Convergence Energy Services Limited (CESL), a wholly owned subsidiary of Energy Efficiency Services Limited (EESL), which is a JV of CPSUs under the Ministry of Power, Govt. of India has been anchoring the EV eco-system development in the country aimed at accelerated roll-out of E-Mobility and related infrastructure. Building further on this momentum, CESL has undertaken an initiative to act as a common platform for demand aggregation and deployment of 4W electric vehicles for potential clients across India. This initiative is hereinafter referred to as 'EV as a Service'.
- 2 Under 'EV as a Service,' CESL intends to provide electric cars (hereinafter as '4W EVs' or 'E-Cars') bundled with end-to-end managed fleet services incl. Vehicle insurance, R&M, Roadside Assistance etc. and Drivers (optional), to its potential clients. Such services shall be provided to CESL's Clients by Service Providers selected by CESL
- 3 CESL shall select such Service Providers through a competitive bidding process.



4 Under the aforementioned competitive bidding process, Service Provider(s) shall procure and provide E-Car(s), which complies to a set of eligibility conditions. In pursuance of such eligibility conditions of the E-Car(s) to be provided under the Tender, CESL is Shortlisting 'eligible' E-Car Model(s) of 'eligible' OEMs, for procurement and deployment by the selected Service Providers.

2.2 Description of Services

- 1 Shortlisted OEMs shall inform CESL in writing, within 7 Days of occurrence of following events:
 - a) Change in the Listed Unit Price (or Ex-Showroom Price) of Shortlisted E-Car Model and/or its Variant(s).
 - b) Discontinuation of the shortlisted E-Car Model, from manufacturing and/or retail sale in India.
 - c) Any change(s) in the approved certificates issued to shortlisted E-Car Model(s), by relevant Automotive Testing Institutes & Testing Labs in India under National Automotive Testing and R&D Infrastructure Project (NATRiP). Provided that non-adherence to the above may lead to discontinuation of shortlisting of E-Car Model(s) for the defaulting OEM(s).
 - d) Any change(s) w.r.t. the eligibility criteria and/or qualification criteria of OEM and/or the E-Car Model.
- 2 Shortlisted OEMs shall inform CESL regarding any new Service Center/Workshop opened for the respective E-Car Model and/or cessation of such existing Service Center/Workshop for the respective E-Car Model, on a monthly basis.
- 3 Shortlisted OEMs undertake that they shall not submit EOI for E-Car Model(s) or variants which they have decided to cease production or are not in production.
- 4 Shortlisted OEMs shall ensure/supply the variant of the E-Car Model which is available for retail sale in the market i.e., OEM shall not vary/change/modify the standard variant of E-Car which is supplied to the selected Service Provider(s).
- 5 Shortlisted OEM(s) shall not install any GPS device in the E-Car and/or not use the in-built internet/SIM/GPS of the E-Car, for any sort of tracking/location/route mapping of the E-Car(s).
- 6 Shortlisted OEMs shall provide support to CESL/EESL/Service Provider for demonstration, display and test-drive of the shortlisted E-Car Model(s) to Clients, for business development, at no cost.
- 7 Shortlisted OEM(s) shall endeavour to ensure highest standards of workmanship, testing, material of construction, quality, inspection etc. in the E-Car(s) supplied to the Service Providers.
- 8 Shortlisted OEMs shall endeavour to supply/deliver the E-Cars, on priority, preferably within 30 days, to the Service Provider(s) selected by CESL.